



PAMPLIN COLLEGE OF  
**BUSINESS**  
VIRGINIA TECH.

**REAL ESTATE MINOR**  
Blackwood Department of Real Estate

For students entering under UG Catalog 2023-2024.

**CHECKSHEET**

Including all prerequisites, students need a **MINIMUM of 2 academic years or 4 semesters to complete the Real Estate minor. Total Credits Required: 28**

		Credits	Grade
<b>A. <u>REQUIRED COURSES (16 credits)</u></b>			
<b>AAEC 4754</b>	<b>Real Estate Law</b> (Pre: Junior standing)	<b>3</b>	_____
<b>ECON 2005</b>	<b>Principles of Economics</b>	<b>3</b>	_____
<b>REAL 1014</b>	<b>Careers in Real Estate</b> (Pre: (First-year or Sophomore), Co: (REAL 2004 or UAP 2004))	<b>1</b>	_____
<b>REAL/UAP 2004</b>	<b>Principles of Real Estate</b>	<b>3</b>	_____
<b>REAL 2034<sup>1</sup></b>	<b>Real Estate Data Analysis</b> (Pre: (REAL 2004 or UAP 2004), (REAL 1014 or REAL 2014 or FIN 2164))	<b>3</b>	_____
<b>REAL 3044</b>	<b>Financing Real Estate Projects</b> (Pre: (REAL 2004 or UAP 2004), (REAL 2034 or BIT 2405), (ECON 2005 or AAEC 1005))	<b>3</b>	_____
<b>B. <u>ADDITIONAL COURSES (12 credits)</u></b>			
<b>ACIS 2115</b>	<b>Principles of Accounting</b>	<b>3</b>	_____
<b>PM 3674</b>	<b>Property Management Operations</b>		
<i>OR</i>		<b>3</b>	_____
<b>PM 4684</b>	<b>Leasing Commercial Properties</b> (Pre: Junior standing)		
<b>REAL 3034</b>	<b>Real Estate Market Analysis</b> (Pre: (REAL 2004 or UAP 2004), (REAL2034 or BIT 2405), (ECON 2005 or AAEC 1005))		
<i>OR</i>		<b>3</b>	_____
<b>MKTG 4734</b>	<b>Real Estate Marketing</b> (Pre: MKTG 3104 or MKTG 3104H)		
<b>SPIA/GEOG 2244</b>	<b>Sustainable Urbanization</b> (Offered spring semester only)		
<i>OR</i>		<b>3</b>	_____
<b>SPIA 4454</b>	<b>Future Cities</b> (Offered fall semester only)		

<sup>1</sup> BIT 2405 is an approved substitute for REAL 2034 for all Pamplin majors minoring in real estate.

## REAL ESTATE MINOR

The Real Estate minor is open to students in all colleges of the University and draws its courses from several departments and colleges within the University. Advisement for the minor will be conducted by the Academic Advisor for the Blackwood Department of Real Estate. For more information, visit [www.realestate.vt.edu](http://www.realestate.vt.edu) or e-mail [REALadvisor@vt.edu](mailto:REALadvisor@vt.edu).

### Admission Requirements

Any student (including first-year and transfer) is eligible to apply for the Real Estate minor. Students pursuing the BS Real Estate or BSBUF, Finance and Real Estate major are not eligible to pursue the Real Estate minor.

To apply for the minor, please visit: [Apply For A Pamplin Minor - Pamplin Apps Catalog \(vt.edu\)](#)

### Satisfactory Progress

The student must receive a grade of C- or higher in REQUIRED minor courses and maintain a GPA of at least 2.5 for all courses in the minor.

### Student Responsibility

Including all prerequisites, students need a minimum of 2 academic years or 4 semesters to complete the Real Estate minor. It is the responsibility of the student to plan their courses and no course waivers will be processed. The only force adds that will be processed are for juniors, admitted to the minor, who require REAL 1014 as a prerequisite to register for upper level courses in the minor.

### Prerequisites

Some courses listed on this checksheet have prerequisites; please consult the Virginia Tech Undergraduate Catalog or check with your academic advisor for the current prerequisite requirements.

### Graduation Requirements

In addition to fulfilling the requirements of their individual majors, students must complete the 28 credit hours listed on the attached sheet with at least a grade of C- or higher REQUIRED courses and maintain a GPA of at least 2.5 for all courses in the minor. The minor will be noted on the student's transcript.

### Questions

For additional information, contact the Academic Advisor for the Program in Real Estate:  
[REALminor@vt.edu](mailto:REALminor@vt.edu)