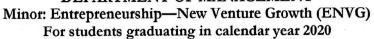


## PAMPLIN COLLEGE OF BUSINESS DEPARTMENT OF MANAGEMENT





<u>Admission Requirements and Procedures</u>: The Entrepreneurship—New Venture Growth Minor is open to all university students in good academic standing. Admission will be competitive and will be based on the following criteria:

- Minimum 2.00 overall GPA;
- Completion of two CLE Area 5 Quantitative and Symbolic Reasoning courses or admission to the Innovate living-learning community;
- Written statement of interest in the entrepreneurial purpose associated with new venture growth (1 page) or admission to the Innovate living-learning community
- Submission of this application to Undergraduate Programs (1046 Pamplin Hall);

Decisions will be made within ten to fourteen business days, and the applicant will then be notified by email.

me "Last 4" of Student ID No				
Address Major(s)				
Phone				
Email Level (Fresh				
Semester hours completed at VT: Overall GPA				
CLE Area 5 Courses (grade)				
To complete the Entrepreneurship—New Venture Growth Minor, studer 18 hours of required and elective courses listed in sections A, B, and minor will be noted on the student's transcript.	nts accepted i C below wit	n the minor : h an averag	must complete the e GPA of 2.0. The	
A. REQUIRED COURSES (6 hours)	CREDITS	GRADE	TERM	
Must take both courses:	•			
MGT 3064: Cornerstones of Entrepreneurship and Innovation MGT 4064: Developing Entrepreneurial Ventures (Pre:3064)	3			
B. BUSINESS RESTRICTED ELECTIVE COURSES (6 hours) <sup>1</sup> Select two of the following: BIT 3414: Operations and Supply Chain Management (Pre: 2406)	3			
FIN 3074: Legal, Ethical, and Financing Issues for Entrepreneurs	3			
FIN 3104: Introduction to Finance (Pre: ACIS 2115, BIT 2405,	2			
ECON 2005) MGT 3304: Management Theory and Leadership Practice	3			
MKTG 3104: Management Theory and Leadership Fractice MKTG 3104: Marketing Management <sup>2</sup>	3			
C. RESTRICTED ELECTIVE COURSES (6 hours) <sup>3</sup> Select two of the following:				
AAEC (MGT) 3454: Small Business Management and Entrepreneurship (Pre: 2434 or ACIS 2115 or MGT 3064) AAEC 4404: Agricultural Management and Problem Solving (Pre:	3			
3454)	3			
ACIS 4214: Cost Planning and Control (Pre: 2116, 2504, BIT 2405)	3			
Approved				
Signature Name		Dat	<u>е</u>	

	CREDITS	GRADE	TERM
CHE (MKTG) 4144: Business and Marketing for the Process			
Industries (Pre: Econ 2005)	3		
CMDA 3654: Intro Data Analytics & Visualization	3		***************************************
CS 3604: Professionalism in Computing	3		
CS 4244: Internet Software Development (Pre: 3214) <sup>4</sup>	3	***************************************	
CS 4624: Multimedia, Hypertext and Information Access	3		
CS 4644: Creative Computing Studio (Pre: 3724) <sup>4</sup>	3	***************************************	
CS 4704: Software Engineering (Pre: 3704) <sup>4</sup>	3	***************************************	***************************************
ENGL 3774: Business Writing	3	-	***************************************
ENGL 4814: Developing Online Content (Pre: 3804, 3844)	3	***************************************	***********
FIN 4234: Venture Capital and Investment Banking (Pre: 3144,	,	***************************************	
등 [시설계 1915년 전 1915년 전 1915년 전 1916년 전 1917년 전 1917	2		
3154)	3	***************************************	
HTM 3244: Franchising for the Services Industries	3	***************************************	
HTM 4424: Events Management	3		
IDS 4044: Professional Practice & Entrepreneurship	2	***************************************	******
ISE 4015: Management Systems Theory, Applications and	_		
Design <sup>5</sup>	3	-	
ISE 4304: Global Issues in Industrial Management	3	-	
MGT 3754: Management Internship and Career Development			
(Pre: 3304 or 3064) <sup>6</sup>	3	*********	
MGT 4084: Management Consulting (Pre: 3304)	3	-	
MGT 3074: Social Entrepreneurship	3		
MGT 4094 (ENGE 4094; IDS 4094): Startup: Commercialization			
of Innovation	3		
MKTG 4254: Product and Price Management (Pre:3104 or			
3104H) <sup>2</sup>	3		
MKTG 4304: Marketing Communications (Pre: 3104 or 3104H) <sup>2</sup>	3	**********	
MKTG 4354: Marketing Channels and Logistics (Pre: 3104 or		***************	***************************************
3104H, BIT 2405, BIT 2406) <sup>2</sup>	3		
MKTG 4144 (CHE 4144): Business and Marketing Strategies for			***************************************
the Process Industries (Pre: ECON 2005) <sup>2</sup>	3		
MKTG 4454: Sales Force Management (Pre: 4554, 3104 or	3	***************************************	
3104H) <sup>2</sup> – SPRING ONLY	3		
SBIO 2104: Principles of Packaging	3	***************************************	***************************************
		***************************************	-
SBIO 2614: Introduction to Forest Products Marketing	3	AND DESCRIPTION OF THE PERSON	***************************************
SBIO 3004: Sustainable Nature-based Enterprises	3	***************************************	
SBIO 3445: Entrepreneurial Wood Design and Innovation	3	***********	
SBIO 3446: Entrepreneurial Wood Design and Innovation	3	***************************************	
SBIO 3454: Society, Sustainable Biomaterials, and Energy	3	*******************************	
SBIO 3464: Forest Products Business Systems (Pre: 2514)	3	************	***************
SBIO 3554: Sustainable Biomaterials Enterprises (Pre:1234)	3	***********	-

## Notes

- 1: Non-Business majors will require instructor approval.
- 2: Access to MKTG courses will be on a space available basis.
- 3: Cross listed or jointly offered courses can only be taken once to count as credit towards the minor.
- 4: Non-CS majors will require instructor approval.
- 5: Non-ISE majors will require instructor approval.
- 6: MGT 3754 Management Internship will only be accepted for the minor when the topic is "Entrepreneurship".

(Updated: January 2018; master copy: Dept. of MGT 231-6353