

YEAR ONE		1			
FALL SEMESTER	+	Credits	SPRING SEMESTER	+	Credits
#REAL 1004: Discovering Real Estate	С	2	#REAL 1014: Careers in Real Estate	С	1
#REAL/UAP 2004: Principles of Real Estate	С	3	Critical Thinking in the Humanities	2	3
Quantitative & Computational Thinking ²	5f	3	Reasoning in the Natural Sciences	4	3
ENGL 1105: First-Year Writing or COMM 1015: Communication Skills ¹	1f	3	*ENGL 1106: First-Year Writing or *COMM 1016: Communication Skills ¹	1f	3
ECON 2005: Principles of Economics or AAEC 1005: Economics of the Food & Fiber System	3	3	*ECON 2006: Principles of Economics or *AAEC 1006: Economics of the Food & Fiber System	3	3
			Free Elective		3
Total		14	Total		16
YEAR TWO		<u> </u>			
FALL SEMESTER	+	Credits	SPRING SEMESTER	+	Credits
ACIS 2115: Principles of Accounting	С	3	*#REAL 2044: Professional Development in Real Estate	С	3
*#REAL 2034: Real Estate Data Analysis	5f	3	Advanced/Applied Quantitative & Computational Thinking	5a	3
#REAL Requirement Course (see page 2)	М	3	Reasoning in the Natural Sciences	4	3
Critical Thinking in the Humanities	2	3	Critique & Practice in Design	6d	3
Critique & Practice in the Arts	6a	3	Restricted Elective ³	М	3
Total		15	Total		15
YEAR THREE	L 4				
FALL SEMESTER	+	Credits	SPRING SEMESTER	+	Credits
*#REAL 3024: Applied Real Estate Development ⁴	С	3	#PM 4684: Managing & Leasing Commercial Property	С	3
*#REAL/MKTG 3034: Real Estate Market Analysis ⁴	С	3	#REAL Requirement Course (see page 2)	М	3
*#REAL/FIN 3044: Financing Real Estate Projects ⁴	С	3	Restricted Elective ³	М	3
#AAEC 4754: Real Estate Law	С	3	Restricted Elective ³	М	3
Restricted Elective ³	М	3	COMM 2004: Public Speaking ⁵ or Free Elective	М	3
Total		15	Total		15
YEAR FOUR					
FALL SEMESTER	+	Credits	SPRING SEMESTER	+	Credits
*#REAL 4075: Real Estate Studio ⁴	М	3	*#REAL 4076: Real Estate Studio	М	3
#ENGL 3764: Technical Writing	1a	3	Restricted Elective ³	М	3
Critical Analysis of Identity & Equity in the U.S. ⁶ or Free Elective	7	3	Restricted Elective ³	М	3
Restricted Elective ³	М	3	Free Elective		3
Free Elective	1'1	3	Free Elective		3
Total		15	Total		15
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+ C = Degree Core Required Course M = Major Required Course

All other designations identify Pathways General Education requirements https://www.pathways.prov.vt.edu/

REAL REQUIREMENTS (choose two - 6 credit hours)

*#BC 2014: Construction Principles
#GEOG 2084: Principles of Geographic Information Systems
#MGT 2064: Foundations of Entrepreneurship
#MGT 2354: Leadership: Managers & Entrepreneurs
#MGT 3304: Management Theory & Leadership Practice⁷
*#MKTG 4734: Real Estate Marketing

#PM 3674: Property Management Operations
*#PM 4644: Advanced Property & Asset Management
#REAL 3954: Study Abroad (must be a 3-credit course)
*#REAL 4064: Real Estate Appraisal

GENERAL INFORMATION

A total of <u>120 credit hours</u> is required for graduation. Any exceptions to this curriculum must be approved by the student's department head and Associate Dean for Pamplin Undergraduate Programs.

Foreign Language Requirement: Students who did not successfully complete at least two years of a single foreign, classical, or sign language during high school must successfully complete six credit hours of a single foreign, classical, or sign language at the college level. Courses taken to meet this requirement do not count towards the minimum credit hours required for graduation. Please refer to the Undergraduate Catalog for details.

Pre-requisites: Students are responsible for ensuring they have met necessary pre-requisites for all courses. Courses with pre-requisites are noted with * (e.g. *ENGL 1106). Please refer to the Undergraduate Catalog or academic advisor.

Transferring Courses: Requirements and procedures for transferring courses are available http://pampl.in/transfercreditsteps

Overall and In-Major GPA: Students must have an overall GPA of 2.0 and an in-major GPA of 2.0 to graduate. Courses used to calculate the inmajor GPA are noted with a # (e.g. #REAL 1004).

Policy 91: University policy requires a student to make satisfactory academic progress towards a degree in order to remain enrolled at the institution. Students in the real estate degree program with 30 or more credit hours must enroll in at least one REAL course per semester. Failure to do so may result in the student's dismissal from the real estate degree program. This policy is strictly enforced.

¹COMM 1015-1016 recommended

³ Students must complete at least 21 credit hours of Restricted Electives. These electives will contribute to an approved double major or minor that correlates with the Real Estate major. Students can read more about the pre-approved double majors and minors at this link: <u>http://pampl.in/forms</u>

⁴ Graduation requirement: Students must achieve a grade of C- or higher in REAL 3024, REAL 3034, REAL 3044 and REAL 4075.

⁵ COMM 2004: Public Speaking is required for students who did not take COMM 1015-1016: Communication Skills. If ENGL 1105-1106 are taken, COMM 2004 is required. If COMM 1015-1016 are taken, students must choose a free elective to meet the 120-credit hour requirement.

⁶ Critical Analysis of Identity & Equity in the U.S. may be double-counted with another course (major, option, pathway, or free elective) that is designated as pathway 7. If this pathway is already met, students must take a free elective to meet the 120-credit hour requirement.

⁷ Real Estate majors and/or non-Pamplin majors should take MGT 3304. Pamplin business double majors should take MGT 3404: Principles of Management.

² MATH 1524: Business Calculus (4 credits) recommended.