

PAMPLIN COLLEGE OF BUSINESS
 VIRGINIA TECH.

REAL ESTATE MAJOR
 Program in Real Estate

Bachelor of Science in Real Estate (BSRST)
 For students graduating in calendar year 2021

Part I. UNIVERSITY, COLLEGE, AND DEPARTMENT CLE (31 Hours)*

*The total number of credit hours will vary depending upon whether the Curriculum for Liberal Education Courses are used to meet specific requirements in Part II. Some Curriculum for Liberal Education courses may also fulfill departmental requirements, but the credit hours may not be counted twice. 120 credit hours are required for graduation.

(CLE Area 1) (Writing and Discourse)	COMM 1015-6 ¹ ,	3	3
(CLE Area 2) (Ideas, Cultural Traditions, and Values)	select 1 course to double count with Area 7	3	3
(CLE Area 3) (Society and Human Behavior)	ECON 2005-6 or AAEC 1005-6	3	3
(CLE Area 4) (Scientific Reasoning and Discovery)		3	3
(CLE Area 5) (Quantitative and Symbolic Reasoning)	Calculus recommended	3	3
(CLE Area 6) (Creativity and Aesthetic Experience)		1	0
(CLE Area 7) (Critical Issues and Global Context)		0	0

Part II. DEGREE REQUIREMENTS

A. Real Estate Major Requirements (43 credit hours min.)

AAEC 4754	Real Estate Law	3	3
ACIS 2115	Principles of Accounting	3	3
ENGL 3774	Business Writing (Junior standing)	3	3
PM 4684	Managing and Leasing Commercial Properties	3	3
REAL 1004	Discovering Real Estate	2	2
REAL 1014	Careers in Real Estate (Co: 2004 or UAP 2004)	1	1
REAL 2004 (UAP 2004)	Principles of Real Estate	3	3
REAL 2034 ²	Real Estate Data Analysis (Pre: 2004 or UAP 2004, 1014)	3	3
REAL 3014	Prof Develop in Real Estate (Pre: 2004 or UAP 2004, 1014)	1	1
REAL 3024	Applied Real Estate Development (Pre: 2004 or UAP 2004, REAL 1014, 2034 ² , Co: 3044)	3	3
REAL 3034 (MKTG 3034)	Real Estate Market Analysis (Pre: REAL 2034 ² , AAEC 1005 or ECON 2005, Co: REAL 4075)	3	3
REAL 3044 (FIN 3044)	Financing Real Estate Projects (Pre: 2034 ² , AAEC 1005 or ECON 2005)	3	3
REAL 4075/4076	Real Estate Studio (Pre: REAL 3024)	3	3

Choose at least two:

Each course below is 3-credit hours total

BC 2014 ³	Construction Principles I	PM 2674	Multifamily Prop Mgmt & OP	3	3
GEOG 2084	Principles of GIS	PM 4644 ⁴	Adv Property and Asset Mgt (Pre: 2674 or AHRM 2674)	3	3
MGT 2354	Leadership: Mg & Entrepreneur	REAL 4064	Real Estate Appraisal	3	3
MKTG 4734	Real Estate Marketing (Pre: 3104 or 3104H)			3	3

B. Restricted Electives (21 hours; at least 50% at the 3000 or 4000 level)

Students must have a restricted elective plan of study signed by their real estate advisor by their junior fall that consists of a declared double major or minor related to a focused area of study in the real estate profession. Students who are double majors may substitute courses from their other major for restricted electives as long as the courses are not real estate requirements (listed above).

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_____ 3	_____ 3	_____ 3
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Part III. FREE ELECTIVES

A. Free Electives (At least 25 hours or number needed to complete 120 hours)

_____ 3	_____ 3	_____ 3
_____ 3	_____ 3	_____ 3
_____ 3	_____ 3	_____ 1

NOTES:

Prerequisites: Some courses required for this major have prerequisites. Please refer to the Undergraduate Course Catalog or consult your advisor for information about prerequisites.

Foreign Language Requirement: Students who do not successfully complete at least two units of a single foreign language, classical language, or American Sign Language during high school must successfully complete six semester hours of a single college level foreign or classical language at the college level. Such semester hours are in addition to those normally required for graduation. Please see the Undergraduate Course Catalog.

¹ Or take ENGL 1105-6 First Year Writing. COMM 2004 Public Speaking (Pre: Sophomore standing) is required for any students not taking COMM 1015-6

² Pamplin Double majors may take BIT 2405 in place of REAL 2034

³ Prerequisites have been waived for students in Real Estate major

⁴ Prerequisite of PM 4964 has been waived for students in the Real Estate major

GPA: In major calculation is based on all AAEC, ACIS, ENGL, FIN, MKTG, PM, REAL, and UAP classes completed in Part II Section A of the checklist. An overall GPA of at least 2.0 is required to meet the University's minimum standard for good academic standing. Overall and in-major GPAs of at least 2.0 are required for graduation.

Satisfactory progress: By the end of the academic year in which the student has attempted 72 hours (including transfer, advanced placement, advanced standing and credit by examination), "satisfactory progress" will consist of 1) an overall GPA of at least a 2.0 2) at least 25 credits that apply to the University Curriculum for Liberal Education, and 3) 9 credits of departmental requirements.