

Virginia Polytechnic Institute & State University
Pamplin College of Business
Bachelor of Science in Real Estate (BSRST)
Major in Real Estate
For Students Graduating in Calendar Year 2019

Part I. UNIVERSITY, COLLEGE, AND DEPARTMENT CLE (34 hours)*

* The total number of credit hours will vary depending upon whether Curriculum for Liberal Education courses are used to meet specific requirements in Part II. Some Curriculum for Liberal Education courses may also fulfill departmental requirements, but the credit hours may not be counted twice. 120 credit hours are required for graduation.

| | | | |
|--|----------------------------|---|---|
| (CLE Area 1) (Writing and Discourse) | COMM 1015-6 ¹ | 3 | 3 |
| (CLE Area 2) (Ideas, Cultural Traditions, and Values) | | 3 | 3 |
| (CLE Area 3) (Society and Human Behavior) ² | ECON 2005-6 or AAEC 1005-6 | 3 | 3 |
| (CLE Area 4) (Scientific Reasoning and Discovery) | | 3 | 3 |
| (CLE Area 5) (Quantitative and Symbolic Reasoning) | Calculus recommended | 3 | 3 |
| (CLE Area 6) (Creativity and Aesthetic Experience) | | 1 | |
| (CLE Area 7) (Critical Issues in a Global Context) | | 3 | |

Part II. DEGREE REQUIREMENTS

A. Real Estate Major Requirements (40 credit hours min.)

| | | | |
|------------------------|--|---|---|
| REAL 1004 | Discovering Real Estate | 2 | |
| REAL/UAP 2004 | Principles of Real Estate | 3 | |
| REAL 2014 | Careers in Real Estate (Co: UAP 2004) | 1 | |
| REAL 3014 | Professional Dev in Real Estate Seminar (Pre: UAP 2004, REAL 2014) | 1 | |
| REAL 3024 | Applied Real Estate Development (Co: REAL 3014) | 3 | |
| REAL 4075-4076 | Real Estate Studio (Pre: REAL 3024) ³ | 3 | 3 |
| AAEC 4754 | Real Estate Law | 3 | |
| FIN 3134 | Financial Analytics | 3 | |
| FIN 4154 | Real Estate Finance (Pre: FIN 3134) | 3 | |
| ENGL 3774 ⁵ | Business Writing | 3 | |
| PM 2674 | Multifamily Property Management and Operations | 3 | |

Choose at least three: 3, 3, 3

| | | |
|----------------|--|--|
| AAEC 4764 | Real Estate Appraisal | |
| BC 2014 | Construction Principles I | |
| REAL/MKTG 3034 | Real Estate Market Analysis | |
| MKTG 4734 | Real Estate Marketing | |
| PM 4684 | Managing and Leasing Commercial Properties | |

B. Restricted Electives (21 hours; at least 50% at the 3000 or 4000 level)

Students must have a restricted elective plan of study signed by their real estate advisor comprised of courses that form a focused area of study in the real estate profession.

Students who are double majors may substitute courses from their other major for restricted electives as long as the courses are not real estate requirements (listed above).

| | | | | | |
|-------|---|-------|---|-------|---|
| _____ | 3 | _____ | 3 | _____ | 3 |
| _____ | 3 | _____ | 3 | _____ | 3 |
| _____ | 3 | _____ | | _____ | |

Part III. FREE ELECTIVES

A. Free Electives (At least 25 hours or number needed to complete 120 hours)

| | | | | | |
|-------|---|-------|---|-------|---|
| _____ | 3 | _____ | 3 | _____ | 3 |
| _____ | 3 | _____ | 3 | _____ | 3 |
| _____ | 3 | _____ | 3 | _____ | 1 |

NOTES:

Pre-requisites: Some courses required for this major have prerequisites. Please refer to the Undergraduate Course Catalog or consult your advisor for information about prerequisites.

Foreign Language Requirement: Students who do not successfully complete at least two units of a single foreign language, classical language or American Sign Language during high school must successfully complete six semester hours of a single college level foreign or classical language at the college level. Such semester hours are in addition to those normally required for graduation. Please see the Undergraduate Catalog for details.

¹ Or take ENGL 1105-6 First-Year Writing. COMM 2004 Public Speaking (Pre: So.) is required for any students not taking COMM 1015-6.
² One of which must be ECON 2005 or AAEC 1005

³ REAL 4075 is a prerequisite for REAL 4076.

⁴ FIN 3134 Financial Analytics Pre: (ECON 2005 or ECON 2025H), ACIS 2115, (BIT 2405 or STAT 3005 or STAT 3604 or STAT 4604 or STAT 4705 or STAT 4714) or (STAT 3615, STAT 3616) or REAL 2034

⁵ Or take ENGL 3764: Technical Writing.

*See real estate advisor for approved substitutions.

GPA: In major calculation is based on all AAEC, BC, FIN, MKTG, PM, REAL, and UAP classes completed in section A of the checklist. An overall GPA of at least 2.0 is required to meet the University's minimum standard for good academic standing. Overall and in-major GPA's of at least 2.0 are required for graduation.

Satisfactory progress: By the end of the academic year in which the student has attempted 72 hours (including transfer, advanced placement, advanced standing and credit by examination), "satisfactory progress" will consist of 1) an overall GPA of at least a 2.0 2) at least 25 credits that apply to the University Curriculum for Liberal Education, and 3) 9 semester credits of departmental requirements.